



Aledo Band Booster Meeting Minutes - November 10th, 2020

Meeting was called to order by Nancy Bathurst at 6:31 PM.

28 were in attendance through the Zoom meeting.

Previous meeting minutes were corrected by Debbie, Nancy Bathurst motioned to approve the minutes with the corrections and Tara Spieker seconded the motion, the minutes from October 19, 2020 were approved.

President's Report – Nancy Bathurst - ABB meetings are scheduled on the second Monday of every month at 6:30PM. Our next ABB meeting will be on December 14th.

Membership Report – Melinda White reported that all of the membership merchandise has been picked up except for about 15 orders. She will put out an email stating that Membership will have a table at this Friday's football game against Joshua, but after that members will need to work out an arrangement to pick up the items from her. The fans are in and can be picked up if you have not received your fan at this week's football game.

Treasurer's Report – Kimberly Rossi went over the 2020-2021 ABB Budget actual verses budgeted income and expenses for the month of October and previous months. The current budget is attached to these minutes. Mr. Qualls commented on he is expecting the scholarship expense to be around \$7,000 based on the applications he has received. Kimberly stated that she has not received all of the invoices for private lesson expenses.

Concessions Report – Jeff Streetman reported that the Concessions are considerably less this year than in previous years. He did state that Athletics and Band concessions will be split 50/50 once all income and expenses are counted.

Fundraising Report - Tara Spieker reported that the wreath fundraiser concluded last week and she expected we raised around \$4000 after expenses. They will be ready for pick up the week after Thanksgiving Break. She needs 4 volunteers to assist with pick up the day they come in. If your kid goes to the High School the merchandise will come home with your child. Crockstar Dinner Club will have a one day give back of which we will receive 10% of all online shipped orders made on Friday November 13th from 7AM – 12AM. You do not have to say your child's name or mention that you are with the band program. Please share on social media!

Sponsorship Report – Tara Spieker reported for Lee Ann Jones to reiterate that Myser Orthodontics would like more exposure as one of the Aledo Band's key sponsors. It was suggested to introduce them and Service First Plus before the band introduction at the football performances. Also a question was posed about using pictures of the band on their advertising for Myser Orthodontics. There was discussion in regards to the banner that was purchased last year, using it during the band marching into the stadium. Tara asked if the Myser bags were distributed and the directors had originally planned on passing them out at the Extravabandza but the High School band was not included in that night's performance. They will be distributed this week.

Scholarship Report - Jason Maurice had no updates. Send any interested parties (for scholarship sponsors) his direction.

Merchandise Report – Stefanie Bunting reported that more pop up sales will be happening prior to Winter Break. They are getting ready to introduce merchandise for Christmas including ornaments. These will be monogrammed with the Regiment logo and should be advertised by the end of the week. We still have truck hitches available which will make great Christmas presents. More discussion was had in regards to potential places to have pop up sales. Please share on your Facebook posts when you see them! Volunteers are needed for these merchandise sales and they are a great way to meet other band parents! Look for Sign Up Genius emails for these opportunities!



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Campus Representatives Reports

McAnally – Jaedeanne Shaver – Nothing to report, but is planning to share through Charms all upcoming events and fundraisers. She praised how well the Extravabandza bands performed!

AMS – Amy Carpenter - Nothing to report, but is planning to share through Charms all upcoming events and fundraisers

AHS – Tammy Martin - Nothing to report, but is planning to share through Charms all upcoming events and fundraisers

Planned Events – There is a Jazz Band Performance on December 5th at Hudson Oaks Christmas Night. They have Carriage Rides, Food Trucks, 60,000 Christmas lights and more. Nancy said it is time to call together an Auction Committee, look for emails on this.

Directors' Reports

McAnally Report – Mr. Robinson

Reports that the Extravabandza event was a great success! The McAnally Band is switching gears to learning Christmas music for the Winter Concert.

AMS Report – Mr. Qualls and Mr. Bosch

Reports that the Extravabandza event was a great success! The directors report that the Aledo Middle School Band is learning music for the Winter Concert while also working on All Region. They are exploring fundraising ideas that are 100% touch free, online opportunities where students are not directly selling or delivering to the public for the Spring semester. Both directors appreciate greatly the support of both parents and volunteers! Mr. Qualls shared news on the upcoming construction for the new Middle School Band Hall.

AHS Report – Mr. Paul

Saturday, the High School Band will be recording for Phase I of All Region, check your email for specific times. The High School is in a unique position with several key players currently in isolation. Mr. Paul plans to move forward with what is best for the students. It is likely that the full band will not be attending some of the upcoming football games based on each school's Covid safety measures. Mr. Paul said that the new uniforms will be in on Wednesday and students will be fitted to make sure they can be unveiled at the home football game against Burleson. The male students will be measured for tuxedos this next week and next also. He appreciates the funds, provided by the Boosters, for new tuxedos greatly since the existing tuxedos were from the 1980's. He is asking that parents keep your kids at home as much as possible and protected them from contracting Covid, especially gatherings. Use the utmost precautions.

Mr. Albin

Reported that the Jazz Concert at the Shops of Willow Park last Saturday was a great success! They've asked the Jazz Band to return. Dec. 5th is the next Jazz Concert at Hudson Oaks Christmas event at the garden area behind HEB. They have 60,000 Christmas lights, a Carriage Ride and Food Trucks to enjoy. This is weather permitting.

Colorguard – Mr. Paul

Colorguard is gearing up for Winter Guard Contests. Also, recruiting will start soon for Cadets of Parker County. Look for upcoming emails and Facebook posts and please share!

Students in attendance: Annie Fritz, Emma Bathurst, and Marshall Anderson. Please let Mr. Paul know if you attended and didn't enter a message in the chat box.

Meeting was adjourned by Nancy Bathurst at 7:45 PM.

Aledo Band Boosters

Budget vs. Actuals: FY2021 (Sept 2020 - Nov 2020) - FY21 P&L

Summary

	Oct 2020			Nov MTD 2020			YTD 2020			Notes
	Actual	Budget	over Budget	Actual	Budget	over Budget	Actual	Budget	over Budget	
Total Income	\$ 3,096.15	\$ 967.00	\$ 2,129.15	\$ 12,151.03	\$ 6,642.00	\$ 5,509.03	\$ 38,779.60	\$ 36,224.00	\$ 2,555.60	<i>\$25.8 K fundraising; \$13 K reimbursement Ck Tuxedos</i>
Total Expenses	\$ 2,421.71	\$ 1,943.00	\$ 478.71	\$ 795.06	\$ 1,643.00	-\$ 847.94	\$ 10,567.12	\$ 15,940.00	-\$ 5,372.88	<i>\$2.8 K private lessons; \$ 1.3 K tuxedo deposit not made yet; \$2.0 K McAnally</i>
net Operating Income	\$ 674.44	-\$ 976.00	\$ 1,650.44	\$ 11,355.97	\$ 4,999.00	\$ 6,356.97	\$ 28,212.48	\$ 20,284.00	\$ 7,928.48	

Aledo Band Boosters
Budget vs. Actuals: FY2021 (Sept 2020 - Aug 2021) - FY21 P&L
 September 1, 2020 - November 9, 2020

	Sep 2020			Oct 2020			Nov 2020			YTD 2020		
	Actual	Budget	over Budget	Actual	Budget	over Budget	Actual	Budget	over Budget	Actual	Budget	over Budget
Income												
Business Sponsorships	1,000.00	3,500.00	-2,500.00		0.00	0.00		0.00	0.00	1,000.00	3,500.00	-2,500.00
Bearcat Band Bucks	1,500.00	182.00	1,318.00	600.00	182.00	418.00		182.00	-182.00	2,100.00	546.00	1,554.00
Total Business Sponsorships	\$ 2,500.00	\$ 3,682.00	-\$ 1,182.00	\$ 600.00	\$ 182.00	\$ 418.00	\$ 0.00	\$ 182.00	-\$ 182.00	\$ 3,100.00	\$ 4,046.00	-\$ 946.00
Concessions												
Games		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
Total Concessions	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Events												
Aledo Band Stand		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
Auction Concert & Dinner		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
Car Show		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
Holiday Live / Pancake Supper Night		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
Meet The Band	-568.00	1,100.00	-1,668.00	853.00	0.00	853.00		0.00	0.00	285.00	1,100.00	-815.00
Swing Dance		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
Total Events	-\$ 568.00	\$ 1,100.00	-\$ 1,668.00	\$ 853.00	\$ 0.00	\$ 853.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 285.00	\$ 1,100.00	-\$ 815.00
Fundraisers												
Crockstar Dinner club		0.00	0.00		0.00	0.00	1,257.50	1,100.00	157.50	1,257.50	1,100.00	157.50
Evergreen sales		0.00	0.00	926.00	0.00	926.00	9,090.00	5,000.00	4,090.00	10,016.00	5,000.00	5,016.00
JarWars		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
Mattress		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
Mulch Fundraiser		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
Restaurants		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
Scentsy Fundraiser		512.00	-512.00		0.00	0.00	565.00	0.00	565.00	565.00	512.00	53.00
thirty one fundraiser		0.00	0.00	175.00	175.00	0.00		0.00	0.00	175.00	175.00	0.00
Total Fundraisers	\$ 0.00	\$ 512.00	-\$ 512.00	\$ 1,101.00	\$ 175.00	\$ 926.00	\$ 10,912.50	\$ 6,100.00	\$ 4,812.50	\$ 12,013.50	\$ 6,787.00	\$ 5,226.50
Income - Other												
Interest Income	0.46		0.46			0.00	0.53		0.53	0.99	0.00	0.99
Total Income - Other	\$ 0.46	\$ 0.00	\$ 0.46	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.53	\$ 0.00	\$ 0.53			\$ 0.00
Membership 2020-2021	\$ 9,279.38	\$ 7,000.00	\$ 2,279.38	\$ (4,126.42)	\$ -	\$ (4,126.42)	\$ 78.00	\$ -	\$ 78.00	\$ 5,230.96	\$ 7,000.00	\$ (1,769.04)
Merchandise												
Meet The Band - Merch			0.00	2,018.75		2,018.75			0.00	2,018.75	0.00	2,018.75
Merchandise Income - Game Sales	-3,942.44	360.00	-4,302.44	2,524.82	360.00	2,164.82	1,160.00	360.00	800.00	-257.62	1,080.00	-1,337.62
Merchandise Income -Summer Pre-Sale	3,082.00	3,000.00	82.00		0.00	0.00		0.00	0.00	3,082.00	3,000.00	82.00
Winter Gear & Ornament Sale		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
Total Merchandise	-\$ 860.44	\$ 3,360.00	-\$ 4,220.44	\$ 4,543.57	\$ 360.00	\$ 4,183.57	\$ 1,160.00	\$ 360.00	\$ 800.00	\$ 4,843.13	\$ 4,080.00	\$ 763.13
Rebates and Donations												
Amazon Smile		30.00	-30.00		0.00	0.00		0.00	0.00	0.00	30.00	-30.00
Donations	250.00	0.00	250.00	125.00	250.00	-125.00		0.00	0.00	375.00	250.00	125.00
Scrip Rebates		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
Total Rebates and Donations	\$ 250.00	\$ 30.00	\$ 220.00	\$ 125.00	\$ 250.00	-\$ 125.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 375.00	\$ 280.00	\$ 95.00
Unapplied Cash Payment Income	12,931.02	12,931.00	0.02		0.00	0.00		0.00	0.00	12,931.02	12,931.00	0.02
Total Income	\$ 23,532.42	\$ 28,615.00	-\$ 5,082.58	\$ 3,096.15	\$ 967.00	\$ 2,129.15	\$ 12,151.03	\$ 6,642.00	\$ 5,509.03	\$ 38,779.60	\$ 36,224.00	\$ 2,555.60

Expenses

Booster Operating Expenses												
Accounting	824.78	800.00	24.78	130.00	0.00	130.00		0.00	0.00	954.78	800.00	154.78
Credit Card Fee	146.48	55.00	91.48	70.79	55.00	15.79	38.82	55.00	-16.18	256.09	165.00	91.09
Discretionary		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
Office Supplies		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
PayPal Fees	99.09	55.00	44.09	102.81	55.00	47.81	246.24	55.00	191.24	448.14	165.00	283.14
PO Box Rental		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
Sr. Gifts/Flowers		0.00	0.00	242.48	300.00	-57.52		0.00	0.00	242.48	300.00	-57.52
Tax Prep		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
TX Sales Tax		0.00	0.00	948.63	0.00	948.63		0.00	0.00	948.63	0.00	948.63
Webhosting Expense		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
Total Booster Operating Expenses	\$ 1,070.35	\$ 910.00	\$ 160.35	\$ 1,494.71	\$ 410.00	\$ 1,084.71	\$ 285.06	\$ 110.00	\$ 175.06	\$ 2,850.12	\$ 1,430.00	\$ 1,420.12
Celebration and Recruiting												
Band Banquet		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
Senior Shirts		528.00	-528.00	477.00	0.00	477.00		0.00	0.00	477.00	528.00	-51.00
Total Celebration and Recruiting	\$ 0.00	\$ 528.00	-\$ 528.00	\$ 477.00	\$ 0.00	\$ 477.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 477.00	\$ 528.00	-\$ 51.00
Clinic Professional Services												
AMS		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
McAnally		2,000.00	-2,000.00		0.00	0.00		0.00	0.00	0.00	2,000.00	-2,000.00
Total Clinic Professional Services	\$ 0.00	\$ 2,000.00	-\$ 2,000.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 2,000.00	-\$ 2,000.00
Director Requests												
AHS Band Campus Fund		200.00	-200.00		200.00	-200.00		200.00	-200.00	0.00	600.00	-600.00
AHS Concert Tuxedos		1,293.00	-1,293.00		0.00	0.00		0.00	0.00	0.00	1,293.00	-1,293.00
AMS Band Campus Fund	3,840.00	3,850.00	-10.00		0.00	0.00		0.00	0.00	3,840.00	3,850.00	-10.00
Equipment / Instruments		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
McAnally Band Campus Fund	2,240.00	2,240.00	0.00		0.00	0.00		0.00	0.00	2,240.00	2,240.00	0.00
Total Director Requests	\$ 6,080.00	\$ 7,583.00	-\$ 1,503.00	\$ 0.00	\$ 200.00	-\$ 200.00	\$ 0.00	\$ 200.00	-\$ 200.00	\$ 6,080.00	\$ 7,983.00	-\$ 1,903.00
Financial Aid												
College Scholarships		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.00	0.00
Subsidy for Band Students-Pvt lessons	200.00	1,333.00	-1,133.00	450.00	1,333.00	-883.00	510.00	1,333.00	-823.00	1,160.00	3,999.00	-2,839.00
Total Financial Aid	\$ 200.00	\$ 1,333.00	-\$ 1,133.00	\$ 450.00	\$ 1,333.00	-\$ 883.00	\$ 510.00	\$ 1,333.00	-\$ 823.00	\$ 1,160.00	\$ 3,999.00	-\$ 2,839.00
Total Expenses	\$ 7,350.35	\$ 12,354.00	-\$ 5,003.65	\$ 2,421.71	\$ 1,943.00	\$ 478.71	\$ 795.06	\$ 1,643.00	-\$ 847.94	\$ 10,567.12	\$ 15,940.00	-\$ 5,372.88
Net Operating Income	\$ 16,182.07	\$ 16,261.00	-\$ 78.93	\$ 674.44	-\$ 976.00	\$ 1,650.44	\$ 11,355.97	\$ 4,999.00	\$ 6,356.97	\$ 28,212.48	\$ 20,284.00	\$ 7,928.48