

## Aledo Band Booster Meeting Minutes - January 11th, 2021

Meeting was called to order by Nancy Bathurst at 6:31 PM.

15 were in attendance through the Zoom meeting.

**President's Report** – Nancy Bathurst - ABB meetings are scheduled on the second Monday of every month at 6:30PM. Our next ABB meeting will be on February 8th.

Minutes from December were approved by Nancy Bathurst and seconded by Mr. Qualls.

Membership Report - Nothing to report

**Treasurer's Report** – Kimberly Rossi reviewed the 2020-2021 ABB Budget actual verses budgeted income and expenses for the month of December and previous months. The current budget is attached to these minutes.

**Concessions Report** – Nancy Bathurst reported, on behalf of Jeff Streetman, that the most recent playoff game concessions were successful. We'll see in February how the concessions did. She did state that Athletics and Band concessions will be split 50/50 once all income and expenses are counted. Thank you to all Volunteers that have made this year successful!

**Fundraising Report** - Tara Spieker reported that the mulch fundraiser started Jan 6 and runs through February 17 and pick up will be on March 6<sup>th</sup>. She'll put out a volunteer sign up list closer to the day of distribution. People needing the delivery service option will need to pay the delivery person \$20 (cash) for this service. **Please share on social media!** 

Bid the Sound will take place on February 27 at Bearcat Stadium and the make-up date is March 27<sup>th</sup>. Auction donations are needed by February 13<sup>th</sup>. Please look around and help find donations! The performances will be outside at Bearcat Stadium. All band levels will perform as well as Colorguard and Jazz Band. Silent auction is planned to be online.

Sponsorship Report – Remember to keep the sponsors with the Bearcat Band Bucks on your list! Mr. Jim's pizza, Subway Aledo, Whole Art Studio, Sport Clips, etc. Follow aledo\_bbb on Instagram. We need to support this fundraiser in a bigger way! Make sure to tell the business that you are with the Aledo Band.

**Scholarship Report** - Jason Maurice had no updates. Send any parties interested in supporting the band with a Scholarship donation to Jason.

**Merchandise Report** – Shelly Pritchard stated that the pop up sale prior to Christmas went over very well selling out of the sweatshirts. We are not having another pop up sale due to so few shirts left in inventory. The merchandise group have more than succeeded in their goals. They do have more trailer hitches available for sale.

#### **Campus Representatives Reports**

McAnally – Jaedeanne Shaver – Nothing to report, but will pass on information for the auction band basket items as soon as she has word.

AMS – Amy Carpenter – Nothing to report, but will pass on information for auction band basket items as soon as she has she has word.



## Aledo Band Booster Meeting Minutes - January 11th, 2021

AHS – Tammy Martin - – Nothing to report, but will have band basket ideas for the auction coming soon to each of the bands and sections.

#### **Directors' Reports**

**McAnally Report** – Mr. Robinson said they were getting ready for the auction. Preparing the music for this performance.

**AMS Report** – Mr. Qualls and Mr. Bosch - 43 kids from AMS made the All-Region Band, the next represented school had 18 kids. It was a very successful competition for these band kids. Mr. Qualls would like to come up with a T-Shirt representing their success. Nancy suggested Mr. Qualls coordinate with Lee Ann Jones to see if they can include the Aledo Band Booster sponsors to help fund the T-Shirts. Mr. Bosch said they are beginning auditions for the Select Band. They are using a virtual option.

AHS Report – Mr. Paul said he thought Aledo had the most kids making All Region Band this year, with 17 making area. The kids have been recording this week for Area. The virtual process does take more time with the kids and directors, but it has been a successful year. Mr. Paul says that by next Monday, we should find out results as to who makes a Band and who advances to State. We are having to be flexible in this transitional period He stated. Mr. Dodson will be at the State Championship game recording our kids. The community send-off will begin at 9AM. The band will be playing at this community event.

Solo and Ensemble contests will be at our school. UIL will be sending the judges to each of the schools.

Sight reading will be held at Burleson High School. Aledo plans to send 7<sup>th</sup> grade through 12th grade to sight reading.

**Color guard** – Mr. Paul says Color Guard has their first Spring contest next week virtually. By March, they are expecting to compete in person.

Mr. Albin – Nothing to report as he was assisting with the Curriculum night.

Meeting was adjourned by Nancy Bathurst at 7:13 PM.

### **Aledo Band Boosters**

# Budget vs. Actuals: FY2021 (Sept 2020 - Aug 2021) - FY21 P&L September 2020 - August 2021

Dec 2020	FYTD Thru Dec 2020	Fiscal Year (Actuals through Dec 2020)

											% of			over	% of
		Actual	Budget	ove	er Budget	Actual	В	Budget	ove	r Budget	Budget	Actual	Budget	Budget	Budget
Income															
Business Sponsorships		300.00	0.00		300.00	1,300.00		3,500.00		-2,200.00	37.14%	1,300.00	3,500.00	-2,200.00	37.14%
Bearcat Band Bucks		11.43	182.00		-170.57	2,111.43		728.00		1,383.43	290.03%	2,111.43	2,000.00	111.43	105.57%
Total Business Sponsorships	\$	311.43	\$ 182.00	\$	129.43	\$ 3,411.43	\$	4,228.00	-\$	816.57	80.69%	\$ 3,411.43	\$ 5,500.00	-\$ 2,088.57	62.03%
Concessions															
Games	_		0.00		0.00	0.00	_	0.00		0.00		0.00	1,700.00	-1,700.00	0.00%
Total Concessions	\$	0.00	\$ 0.00	\$	0.00	\$ 0.00	\$	0.00	\$	0.00		\$ 0.00	\$ 1,700.00	-\$ 1,700.00	0.00%
Events															
Aledo Band Stand			0.00		0.00	0.00		0.00		0.00		0.00	1,100.00	-1,100.00 -22,482.00	0.00%
Auction Concert & Dinner Car Show			0.00		0.00							0.00	22,482.00		
			0.00		0.00	0.00		0.00		0.00		0.00	1,100.00	-1,100.00	0.00%
Holiday Live / Pancake Supper Night			1,100.00		-1,100.00	0.00		1,100.00		-1,100.00	0.00%	0.00	1,100.00	-1,100.00	0.00%
Meet The Band Swing Dance			0.00		0.00	285.00 0.00		1,100.00		-815.00 0.00	25.91%	285.00 0.00	1,100.00 6,600.00	-815.00 -6,600.00	25.91% 0.00%
•	\$	0.00		-\$	1,100.00		\$	2,200.00	-\$		12.95%	\$ 285.00	\$ 33,482.00	-\$ 33,197.00	0.00%
Total Events	•	0.00	\$ 1,100.00	-\$	1,100.00	\$ 285.00	Þ	2,200.00	-\$	1,915.00	12.95%	\$ 285.00	\$ 33,482.00	-\$ 33,197.00	0.85%
Fundraisers		440.00	0.00		440.00	4 070 70		4 400 00		070.70	404.040/	4 070 70	4 400 00	070.70	404.040/
Crockstar Dinner club		113.20	0.00		113.20	1,370.70		1,100.00		270.70	124.61%	1,370.70	1,100.00	270.70	124.61%
Evergreen sales		-5,808.32	0.00		-5,808.32	4,207.68		5,000.00		-792.32	84.15%	4,207.68	5,000.00	-792.32	84.15%
JarWars			0.00		0.00	0.00		0.00		0.00		0.00	550.00	-550.00	0.00%
Mulch Eundraicar			0.00		0.00	0.00		0.00		0.00		0.00	7,700.00	-7,700.00 10,000.00	0.00%
Mulch Fundraiser		40.00	0.00		0.00	0.00		0.00		0.00		0.00	10,000.00	-10,000.00	0.00%
Other		40.00			40.00	40.00		0.00		40.00		40.00	0.00	40.00	
Restaurants			0.00		0.00	0.00		0.00		0.00		0.00	1,100.00	-1,100.00	0.00%
Scentsy Fundraiser			0.00		0.00	565.00		512.00		53.00	110.35%	565.00	512.00	53.00	110.35%
thirty one fundraiser	_		0.00	_	0.00	175.00	_	175.00	_	0.00	100.00%	175.00	498.00	-323.00	35.14%
Total Fundraisers	-\$	5,655.12	\$ 0.00	-\$	5,655.12	\$ 6,358.38	\$	6,787.00	-\$	428.62	93.68%	\$ 6,358.38	\$ 26,460.00	-\$ 20,101.62	24.03%
Income - Other										4.07					
Interest Income		0.48			0.48	1.97	_	0.00		1.97		1.97	0.00	1.97	
Total Income - Other	\$		\$ 0.00	\$	0.48		\$	0.00	\$	1.97		\$ 1.97	\$ 0.00	\$ 1.97	
Membership 2020-2021		10.00	0.00		10.00	5,240.96		7,000.00		-1,759.04	74.87%	5,240.96	7,000.00	-1,759.04	74.87%
Merchandise															
Meet The Band - Merch					0.00	2,018.75		0.00		2,018.75		2,018.75	0.00	2,018.75	
Merchandise Income - Game Sales		2,757.41	360.00		2,397.41	2,689.79		1,440.00		1,249.79	186.79%	2,689.79	1,800.00	889.79	149.43%
Merchandise Income -Summer Pre-Sale			0.00		0.00	3,082.00		3,000.00		82.00	102.73%	3,082.00	3,000.00	82.00	102.73%
Winter Gear & Ornament Sale			1,500.00		-1,500.00	0.00		1,500.00		-1,500.00	0.00%	0.00	1,500.00	-1,500.00	0.00%
Total Merchandise	\$	2,757.41	\$ 1,860.00	\$	897.41		\$	5,940.00	\$	1,850.54	131.15%	\$ 7,790.54	\$ 6,300.00	\$ 1,490.54	123.66%
Rebates and Donations					0.00	0.00		0.00		0.00		0.00	0.00	0.00	
Amazon Smile			0.00		0.00	41.29		30.00		11.29	137.63%	41.29	100.00	-58.71	41.29%
Donations			0.00		0.00	375.00		250.00		125.00	150.00%	375.00	250.00	125.00	150.00%
Scrip Rebates		253.50	0.00		253.50	253.50		0.00		253.50		253.50	80.00	173.50	316.88%
Total Rebates and Donations	\$	253.50	\$ 0.00	\$	253.50		\$	280.00	\$	389.79	239.21%	\$ 669.79	\$ 430.00	\$ 239.79	155.77%
Unapplied Cash Payment Income			0.00		0.00	12,931.02		12,931.00		0.02	100.00%	12,931.02	12,931.00	0.02	100.00%
Total Income	-\$	2,322.30	,		5,464.30			39,366.00	-\$	2,644.91	93.28%	\$ 36,721.09	\$ 93,803.00	-\$ 57,081.91	39.15%
Gross Profit	-\$	2,322.30	\$ 3,142.00	-\$	5,464.30	\$ 36,721.09	\$	39,366.00	-\$	2,644.91	93.28%	\$ 36,721.09	\$ 93,803.00	-\$ 57,081.91	39.15%
Expenses															
Booster Operating Expenses															
Accounting			0.00		0.00	130.00		800.00		-670.00	16.25%	130.00	800.00	-670.00	16.25%
Credit Card Monthly Fee			55.00		-55.00	1.45		220.00		-218.55	0.66%	1.45	600.00	-598.55	0.24%
Discretionary			25.00		-25.00	0.00		25.00		-25.00	0.00%	0.00	50.00	-50.00	0.00%
Office Supplies			25.00		-25.00	0.00		25.00		-25.00	0.00%	0.00	50.00	-50.00	0.00%
PayPal Fees			55.00		-55.00	259.84		220.00		39.84	118.11%	259.84	600.00	-340.16	43.31%
PO Box Rental			0.00		0.00	0.00		0.00		0.00		0.00	75.00	-75.00	0.00%
								0.00		847.38		847.38	0.00	847.38	
QuickBooks Acctng Monthly Fee		19.95			19.95	847.38									80.83%
QuickBooks Acctng Monthly Fee Sr. Gifts/Flowers		19.95	0.00		0.00	242.48		300.00		-57.52	80.83%	242.48	300.00	-57.52	
QuickBooks Acctng Monthly Fee Sr. Gifts/Flowers Tax Prep		19.95	0.00		0.00	242.48 0.00		0.00		0.00	80.83%	0.00	375.00	-375.00	0.00%
QuickBooks Acctng Monthly Fee Sr. Gifts/Flowers Tax Prep TX Sales Tax		19.95	0.00 0.00 0.00		0.00 0.00 0.00	242.48 0.00 948.63		0.00		0.00 948.63	80.83%	0.00 948.63	375.00 800.00	-375.00 148.63	118.58%
QuickBooks Acctng Monthly Fee Sr. Gifts/Flowers Tax Prep TX Sales Tax Webhosting Expense			0.00 0.00 0.00 0.00		0.00 0.00 0.00 0.00	242.48 0.00 948.63 0.00		0.00 0.00 0.00		0.00 948.63 0.00		0.00 948.63 0.00	375.00 800.00 325.00	-375.00 148.63 -325.00	118.58% 0.00%
QuickBooks Acctng Monthly Fee Sr. Gifts/Flowers Tax Prep TX Sales Tax Webhosting Expense Total Booster Operating Expenses	\$	19.95	0.00 0.00 0.00 0.00		0.00 0.00 0.00	242.48 0.00 948.63 0.00	\$	0.00	\$	0.00 948.63	80.83% 152.82%	0.00 948.63	375.00 800.00 325.00	-375.00 148.63	118.58%
QuickBooks Acctng Monthly Fee Sr. Gifts/Flowers Tax Prep TX Sales Tax Webhosting Expense Total Booster Operating Expenses Celebration and Recruiting	\$		0.00 0.00 0.00 0.00 \$ 160.00		0.00 0.00 0.00 0.00 140.05	242.48 0.00 948.63 0.00 \$ 2,429.78	\$	0.00 0.00 0.00 <b>1,590.00</b>	\$	0.00 948.63 0.00 839.78		0.00 948.63 0.00	375.00 800.00 325.00 \$ 3,975.00	-375.00 148.63 -325.00 -\$ 1,545.22	118.58% 0.00% <b>61.13%</b>
QuickBooks Acctng Monthly Fee Sr. Gifts/Flowers Tax Prep TX Sales Tax Webhosting Expense Total Booster Operating Expenses Celebration and Recruiting Band Banquet	\$		0.00 0.00 0.00 0.00 \$ 160.00		0.00 0.00 0.00 0.00	242.48 0.00 948.63 0.00 \$ 2,429.78	\$	0.00 0.00 0.00 <b>1,590.00</b>	\$	0.00 948.63 0.00		0.00 948.63 0.00 \$ 2,429.78	375.00 800.00 325.00	-375.00 148.63 -325.00	118.58% 0.00% <b>61.13%</b> 0.00%
QuickBooks Acctng Monthly Fee Sr. Gifts/Flowers Tax Prep TX Sales Tax Webhosting Expense Total Booster Operating Expenses Celebration and Recruiting Band Banquet Senior Shirts	<u> </u>	19.95	0.00 0.00 0.00 0.00 \$ 160.00	-\$	0.00 0.00 0.00 0.00 140.05	242.48 0.00 948.63 0.00 \$ 2,429.78 0.00 477.00		0.00 0.00 0.00 <b>1,590.00</b> 0.00 528.00		0.00 948.63 0.00 <b>839.78</b> 0.00 -51.00	<b>152.82%</b> 90.34%	0.00 948.63 0.00 \$ 2,429.78 0.00 477.00	375.00 800.00 325.00 \$ 3,975.00 8,000.00 528.00	-375.00 148.63 -325.00 -\$ 1,545.22 -8,000.00 -51.00	118.58% 0.00% <b>61.13%</b> 0.00% 90.34%
QuickBooks Acctng Monthly Fee Sr. Gifts/Flowers Tax Prep TX Sales Tax Webhosting Expense Total Booster Operating Expenses Celebration and Recruiting Band Banquet	\$		0.00 0.00 0.00 0.00 \$ 160.00	-\$	0.00 0.00 0.00 0.00 140.05	242.48 0.00 948.63 0.00 \$ 2,429.78 0.00 477.00	\$	0.00 0.00 0.00 <b>1,590.00</b>		0.00 948.63 0.00 839.78	152.82%	0.00 948.63 0.00 \$ 2,429.78	375.00 800.00 325.00 \$ 3,975.00 8,000.00 528.00	-375.00 148.63 -325.00 -\$ 1,545.22 -8,000.00	118.58% 0.00% <b>61.13%</b> 0.00%
QuickBooks Accting Monthly Fee Sr. Gifts/Flowers Tax Prep TX Sales Tax Webhosting Expense Total Booster Operating Expenses Celebration and Recruiting Band Banquet Senior Shirts	<u> </u>	19.95	0.00 0.00 0.00 0.00 \$ 160.00	-\$	0.00 0.00 0.00 0.00 140.05	242.48 0.00 948.63 0.00 \$ 2,429.78 0.00 477.00		0.00 0.00 0.00 <b>1,590.00</b> 0.00 528.00		0.00 948.63 0.00 <b>839.78</b> 0.00 -51.00	<b>152.82%</b> 90.34%	0.00 948.63 0.00 \$ 2,429.78 0.00 477.00	375.00 800.00 325.00 \$ 3,975.00 8,000.00 528.00	-375.00 148.63 -325.00 -\$ 1,545.22 -8,000.00 -51.00	118.58% 0.00% <b>61.13%</b> 0.00% 90.34%
QuickBooks Acctng Monthly Fee Sr. Gifts/Flowers Tax Prep TX Sales Tax Webhosting Expense Total Booster Operating Expenses Celebration and Recruiting Band Banquet Senior Shirts Total Celebration and Recruiting	<u> </u>	19.95	0.00 0.00 0.00 0.00 \$ 160.00	-\$	0.00 0.00 0.00 0.00 140.05	242.48 0.00 948.63 0.00 \$ 2,429.78 0.00 477.00		0.00 0.00 0.00 <b>1,590.00</b> 0.00 528.00		0.00 948.63 0.00 839.78 0.00 -51.00 51.00	<b>152.82%</b> 90.34%	0.00 948.63 0.00 \$ 2,429.78 0.00 477.00	375.00 800.00 325.00 \$ 3,975.00 8,000.00 528.00	-375.00 148.63 -325.00 -\$ 1,545.22 -8,000.00 -51.00	118.58% 0.00% <b>61.13%</b> 0.00% 90.34%
QuickBooks Accting Monthly Fee Sr. Gifts/Flowers Tax Prep TX Sales Tax Webhosting Expense Total Booster Operating Expenses Celebration and Recruiting Band Banquet Senior Shirts Total Celebration and Recruiting Clinic Professional Services	<u> </u>	19.95	0.00 0.00 0.00 0.00 \$ 160.00 0.00 \$ 0.00	-\$	0.00 0.00 0.00 0.00 140.05 0.00 0.00	242.48 0.00 948.63 0.00 \$ 2,429.78 0.00 477.00 \$ 477.00		0.00 0.00 1,590.00 0.00 528.00	-\$	0.00 948.63 0.00 <b>839.78</b> 0.00 -51.00	<b>152.82%</b> 90.34%	0.00 948.63 0.00 \$ 2,429.78 0.00 477.00	375.00 800.00 325.00 \$ 3,975.00 8,000.00 528.00 \$ 8,528.00	-375.00 148.63 -325.00 -\$ 1,545.22 -8,000.00 -51.00 -\$ 8,051.00	118.58% 0.00% 61.13% 0.00% 90.34% 5.59%

AHS Band Campus Fund		750.00		200.00		550.00		750.00	800.00		-50.00	93.75%		750.00	2,200	0.00	-1,450.00	34.09%
AHS Concert Tuxedos		12,931.02		11,638.00		1,293.02		12,931.02	12,931.00		0.02	100.00%	12	2,931.02	12,931	.00	0.02	100.00%
AMS Band Campus Fund				0.00		0.00		3,840.00	3,850.00		-10.00	99.74%		3,840.00	3,850	0.00	-10.00	99.74%
Equipment / Instruments				0.00		0.00		0.00	0.00		0.00			0.00	31,779	0.00	-31,779.00	0.00%
McAnally Band Campus Fund				0.00		0.00		2,240.00	2,240.00		0.00	100.00%	2	2,240.00	2,240	0.00	0.00	100.00%
Total Director Requests	\$	13,681.02	\$	11,838.00	\$	1,843.02	\$	19,761.02	\$ 19,821.00	-\$	59.98	99.70%	\$ 19	9,761.02	\$ 53,000	0.00	-\$ 33,238.98	37.28%
Financial Aid																		
College Scholarships				0.00		0.00		0.00	0.00		0.00			0.00	10,000	0.00	-10,000.00	0.00%
Subsidy for Band Students-Pvt lessons		680.00		1,333.00		-653.00		2,030.00	5,332.00		-3,302.00	38.07%	2	2,030.00	12,000	0.00	-9,970.00	16.92%
Total Financial Aid	\$	680.00	\$	1,333.00	-\$	653.00	\$	2,030.00	\$ 5,332.00	-\$	3,302.00	38.07%	\$ 2	2,030.00	\$ 22,000	0.00	-\$ 19,970.00	9.23%
PayPal Fees						0.00		328.30	0.00		328.30			328.30	(	0.00	328.30	
QuickBooks CC Fees		65.50				65.50		325.77	0.00		325.77			325.77	(	0.00	325.77	
Total Expenses	\$	14,446.47	\$	13,331.00	\$	1,115.47	\$	25,351.87	\$ 29,271.00	-\$	3,919.13	86.61%	\$ 25	5,351.87	\$ 92,303	3.00	-\$ 66,951.13	27.47%
Net Operating Income	-\$	16,768.77	-\$	10,189.00	-\$	6,579.77	\$	11,369.22	\$ 10,095.00	\$	1,274.22	112.62%	\$ 11	1,369.22	\$ 1,500	0.00	\$ 9,869.22	757.95%
Other Expenses																		
Bank Fee		5.00				5.00		20.00	0.00		20.00			20.00	(	0.00	20.00	
Start Up for following year				0.00		0.00		0.00	0.00		0.00			0.00	1,500	0.00	-1,500.00	0.00%
Total Other Expenses	\$	5.00	\$	0.00	\$	5.00	\$	20.00	\$ 0.00	\$	20.00		\$	20.00	\$ 1,500	0.00	-\$ 1,475.00	1.67%
Net Other Income	-\$	5.00	\$	0.00	-\$	5.00	-\$	20.00	\$ 0.00	-\$	20.00		-\$	20.00	-\$ 1,500	0.00	\$ 1,475.00	1.67%
Net Income	-\$	16,773.77	-\$	10,189.00	-\$	6,584.77	\$	11,349.22	\$ 10,095.00	\$	1,254.22	112.42%	\$ 11	1,349.22	\$ (	0.00	\$ 11,349.22	

Sunday, Jan 10, 2021 06:25:22 PM GMT-8 - Cash Basis