



## Aledo Band Booster Meeting Minutes – February 8<sup>th</sup>, 2021

Meeting was called to order by Nancy Bathurst at 6:31 PM.

21 were in attendance through the Zoom meeting.

**President's Report** – Nancy Bathurst – Congratulations was given to Daniel Lasater, Gavin Daves and Will Moeller for making All State Band. It is an honor to see these excellent musicians receive such a reward. ABB meetings are scheduled on the second Monday of every month at 6:30PM. Our next ABB meeting will be on March 8<sup>th</sup> at 6:30pm.

Debbie motioned for the Minutes from the January meeting be approved, all in attendance approved them.

**Membership Report** – The booster membership fans are being handed out to the section leaders to be brought home. These were received late and membership hasn't had an event to reach everyone. The decision was made to send them home through the band members. No other items to report.

**Treasurer's Report** – Kimberly Rossi reviewed the 2020-2021 ABB Budget going over actual verses budgeted income and expenses for the months up through January. The current budget is attached to these minutes.

**Concessions Report** – No updates to report. Waiting on payment from the Fall Football sales.

**Fundraising Report** - Tara Spieker reported that the mulch fundraiser is currently running until February 17 and pick up will be on March 6<sup>th</sup>. She'll put out a volunteer sign up list closer to the day of distribution once she knows how many volunteers are needed. People needing the delivery service option will need to pay the delivery person \$20 (cash) for this service. **Please share on social media! We need to meet our goals!**

**Bid the Sound** will take place on February 27 at Bearcat Stadium and the make-up date is March 27<sup>th</sup>. Auction donations are needed by February 13<sup>th</sup>. The Section Baskets will receive an email soon from Nancy Fernandez regarding a time and place to meet to drop off the baskets. Please send Tara an email if you have donations to donate and bring on Feb 13<sup>th</sup>! The performances will be outside at Bearcat Stadium. Admission will be \$5 per person, children under 5yrs are free. Boxed dinners will be available for purchase and online pre-orders are encouraged. There will be a limited supply available the day of the Auction. Dinner Boxes will be distributed from the Band Concessions window. Concessions will be available at the AG window. All band levels will perform that afternoon as well as Colorguard. Silent auction is planned to be online. Live auction will be live. Composite photos will be available for purchase by Hurd Photos. Raffle Prizes will be raffled off, replacing Heads or Tails due to logistics. The Pie in the Face will also be played. There will be a Sign up Genius asking for volunteers to help in various locations closer to the event.

**Sponsorship Report** – **Remember to keep the sponsors with the Bearcat Band Bucks on your list! Mr. Jim's pizza, Subway Aledo, Whole Art Studio, Sport Clips, etc. Follow aledo bbb on Instagram. We need to support this fundraiser in a bigger way! Make sure to tell the business that you are with the Aledo Band.**

**Scholarship Report** - Jason Maurice had no updates. Send any parties interested in supporting the band with a Scholarship donation to Jason.

**Merchandise Report** – Merchandise has nothing to report other than they have trailer hitches available for sale. Look on the Aledo Band Website to order!



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### Campus Representatives Reports

McAnally – Jaedeanne Shaver – McAnally parents please turn in your donations by Thursday for the McAnally Band Basket. Friday is a holiday for the students. There is a bin in the Band Hall for these items.

AMS – Amy Carpenter – The Middle School Band is collecting for their Gift Card Basket. Please get in your donations by Thursday of this week.

AHS – Tammy Martin – Section Baskets are well under way and due on Saturday by the Section Leader parents. Donations need to be in to the sections no later than Thursday.

### Directors' Reports

**McAnally Report** – Mr. Robinson said they were getting ready for the auction performance. Some students are forgetting to log in their practices on SmartMusic. The Select Band members have started practicing.

**AMS Report** – Mr. Qualls and Mr. Bosch – The Bands are working on UIL. Band Clinicians have been coming in and working with all of the bands. UIL is on 3/10, Pre UIL is on 2/25 in Gym 1. Both will be closed to parents. Look for videos.

**AHS Report** – Mr. Albin reported for Mr. Paul stating that the High School Bands are working on Solo & Ensemble Contest. Every student will have at least one practice with their accompaniment. UIL will send 3 judges to Aledo just to judge the Aledo Students. This will be an all-day event, 8am – 5pm. Café Concert will take place on 2/18, Time and Location to be posted late this week or early next week. Not all students will play at the Café Concert with their accompaniment due to time restraints. All Bands are working on their UIL Concert music.

Sight reading will be held at Burleson High School. Aledo plans to send 7<sup>th</sup> grade through 12<sup>th</sup> grade to sight reading.

**Jazz Band** – Both bands are practicing Monday – Thursday every week. They will not be traveling to contests this spring. The Swing Dance will not be like in the past, it will be in an outside venue possibly like a Block Party. The expected date will be 5/1/21. They are still in the planning stage.

**Color guard** – Nothing to Report

Meeting was adjourned by Nancy Bathurst at 7:17 PM.

**Aledo Band Boosters**  
**Budget vs. Actuals: FY2021 (Sept 2020 - Aug 2021) - FY21 P&L**  
 September 2020 - August 2021

	FY TD Through Dec 20			Jan 2021			Feb 2021			Total		
	Actual	Budget	over Budget	Actual	Budget	over Budget	Actual	Budget	over Budget	Actual	Budget	over Budget
<b>Income</b>												
Business Sponsorships	1,300.00	3,500.00	-2,200.00	0.00	0.00	0.00	0.00	0.00	0.00	1,300.00	3,500.00	-2,200.00
Bearcat Band Bucks	2,111.43	728.00	1,383.43	-182.00	-182.00	-182.00	182.00	182.00	-182.00	2,111.43	2,000.00	111.43
<b>Total Business Sponsorships</b>	<b>\$ 3,411.43</b>	<b>\$ 4,228.00</b>	<b>-\$ 816.57</b>	<b>\$ 0.00</b>	<b>\$ 182.00</b>	<b>-\$ 182.00</b>	<b>\$ 0.00</b>	<b>\$ 182.00</b>	<b>-\$ 182.00</b>	<b>\$ 3,411.43</b>	<b>\$ 5,500.00</b>	<b>-\$ 2,088.57</b>
Concessions												
Games	0.00	0.00	0.00	0.00	0.00	0.00	1,700.00	1,700.00	-1,700.00	0.00	1,700.00	-1,700.00
<b>Total Concessions</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 1,700.00</b>	<b>\$ 1,700.00</b>	<b>-\$ 1,700.00</b>	<b>\$ 0.00</b>	<b>\$ 1,700.00</b>	<b>-\$ 1,700.00</b>
Events												
Aledo Band Stand	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,100.00	-1,100.00
Auction Concert & Dinner	0.00	0.00	0.00	0.00	0.00	0.00	22,482.00	22,482.00	-22,482.00	0.00	22,482.00	-22,482.00
Car Show	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,100.00	-1,100.00
Holiday Live / Pancake Supper Night	0.00	1,100.00	-1,100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,100.00	-1,100.00
Meet The Band	285.00	1,100.00	-815.00	0.00	0.00	0.00	0.00	0.00	0.00	285.00	1,100.00	-815.00
Swing Dance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,600.00	-6,600.00
<b>Total Events</b>	<b>\$ 285.00</b>	<b>\$ 2,200.00</b>	<b>-\$ 1,915.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 22,482.00</b>	<b>\$ 22,482.00</b>	<b>-\$ 22,482.00</b>	<b>\$ 285.00</b>	<b>\$ 33,482.00</b>	<b>-\$ 33,197.00</b>
Fundraisers												
Crockstar Dinner club	1,370.70	1,100.00	270.70	0.00	0.00	0.00	0.00	0.00	0.00	1,370.70	1,100.00	270.70
Evergreen sales	4,207.68	5,000.00	-792.32	0.00	0.00	0.00	4,207.68	5,000.00	-792.32	4,207.68	5,000.00	-792.32
JarWars	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	550.00	-550.00
Mattress	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,700.00	-7,700.00
Mulch Fundraiser	0.00	0.00	0.00	373.48	0.00	373.48	2,030.27	2,403.75	2,030.27	2,403.75	10,000.00	-7,596.25
Other	40.00	0.00	40.00	0.00	0.00	0.00	0.00	40.00	0.00	40.00	0.00	40.00
Restaurants	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,100.00	-1,100.00
Scentsy Fundraiser	565.00	512.00	53.00	0.00	0.00	0.00	0.00	0.00	0.00	565.00	512.00	53.00
thirty one fundraiser	175.00	175.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	175.00	498.00	-323.00
<b>Total Fundraisers</b>	<b>\$ 6,358.38</b>	<b>\$ 6,787.00</b>	<b>-\$ 428.62</b>	<b>\$ 373.48</b>	<b>\$ 0.00</b>	<b>\$ 373.48</b>	<b>\$ 2,030.27</b>	<b>\$ 8,762.13</b>	<b>\$ 2,030.27</b>	<b>\$ 8,762.13</b>	<b>\$ 26,460.00</b>	<b>-\$ 17,697.87</b>
Income - Other	11.45	0.00	11.45	0.45	0.45	0.45	0.00	0.00	0.00	11.90	0.00	11.90
Interest Income	11.45	0.00	11.45	0.45	0.45	0.45	0.00	0.00	0.00	11.90	0.00	11.90
<b>Total Income - Other</b>	<b>\$ 11.45</b>	<b>\$ 0.00</b>	<b>\$ 11.45</b>	<b>\$ 0.45</b>	<b>\$ 0.45</b>	<b>\$ 0.45</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 11.90</b>	<b>\$ 0.00</b>	<b>\$ 11.90</b>
Membership 2020-2021	5,240.96	7,000.00	-1,759.04	0.00	0.00	0.00	0.00	0.00	0.00	5,240.96	7,000.00	-1,759.04
Merchandise												
Meet The Band - Merch	2,018.75	0.00	2,018.75	0.00	0.00	0.00	2,018.75	0.00	0.00	2,018.75	0.00	2,018.75

**Aledo Band Boosters**  
**Budget vs. Actuals: FY2021 (Sept 2020 - Aug 2021) - FY21 P&L**  
 September 2020 - August 2021

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	Actual	Budget	over Budget	Actual	Budget	over Budget	Actual	Budget	over Budget	Actual	Budget	over Budget
Merchandise Income - Game Sales	4,540.79	1,440.00	3,100.79	-1,851.00	360.00	-2,211.00	0.00	0.00	0.00	2,689.79	1,800.00	889.79
Merchandise Income -Summer Pre-Sale	3,082.00	3,000.00	82.00	0.00	0.00	0.00	0.00	0.00	0.00	3,082.00	3,000.00	82.00
Winter Gear & Ornament Sale	0.00	1,500.00	-1,500.00	927.00	0.00	927.00	0.00	0.00	0.00	927.00	1,500.00	-573.00
<b>Total Merchandise</b>	<b>\$ 9,641.54</b>	<b>\$ 5,940.00</b>	<b>\$ 3,701.54</b>	<b>\$ -924.00</b>	<b>\$ 360.00</b>	<b>\$ -1,284.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 8,717.54</b>	<b>\$ 6,300.00</b>	<b>\$ 2,417.54</b>
Rebates and Donations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Amazon Smile	41.29	30.00	11.29	0.00	0.00	0.00	0.00	0.00	0.00	41.29	100.00	-58.71
Donations	375.00	250.00	125.00	0.00	0.00	0.00	0.00	0.00	0.00	375.00	250.00	125.00
Scrip Rebates	253.50	0.00	253.50	0.00	0.00	0.00	0.00	0.00	0.00	253.50	80.00	173.50
<b>Total Rebates and Donations</b>	<b>\$ 669.79</b>	<b>\$ 280.00</b>	<b>\$ 389.79</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 669.79</b>	<b>\$ 430.00</b>	<b>\$ 239.79</b>
Unapplied Cash Payment Income	12,931.02	12,931.00	0.02	0.00	0.00	0.00	0.00	0.00	0.00	12,931.02	12,931.00	0.02
<b>Total Income</b>	<b>\$ 38,631.57</b>	<b>\$ 39,366.00</b>	<b>\$ -734.43</b>	<b>\$ 522.93</b>	<b>\$ 542.00</b>	<b>\$ -19.07</b>	<b>\$ 2,030.27</b>	<b>\$ 24,364.00</b>	<b>\$ -22,333.73</b>	<b>\$ 41,184.77</b>	<b>\$ 93,803.00</b>	<b>\$ -52,618.23</b>
Gross Profit	\$ 38,631.57	\$ 39,366.00	\$ -734.43	\$ 522.93	\$ 542.00	\$ -19.07	\$ 2,030.27	\$ 24,364.00	\$ -22,333.73	\$ 41,184.77	\$ 93,803.00	\$ -52,618.23
Expenses												
Booster Operating Expenses												
Accounting	130.00	800.00	-670.00	0.00	0.00	0.00	0.00	0.00	0.00	130.00	800.00	-670.00
Credit Card Monthly Fee	1.45	220.00	-218.55	55.00	55.00	-55.00	55.00	55.00	-55.00	1.45	600.00	-598.55
Discretionary	0.00	25.00	-25.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50.00	-50.00
Office Supplies	0.00	25.00	-25.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50.00	-50.00
PayPal Fees	259.84	220.00	39.84	60.29	55.00	5.29	55.00	55.00	-55.00	320.13	600.00	-279.87
PO Box Rental	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	75.00	-75.00
QuickBooks Acctng Monthly Fee	847.38	0.00	847.38	0.00	0.00	0.00	0.00	0.00	0.00	847.38	0.00	847.38
Sr. Gifts/Flowers	242.48	300.00	-57.52	0.00	0.00	0.00	0.00	0.00	0.00	242.48	300.00	-57.52
Tax Prep	0.00	0.00	0.00	0.00	0.00	0.00	375.00	375.00	-375.00	0.00	375.00	-375.00
TX Sales Tax	948.63	0.00	948.63	0.00	0.00	0.00	0.00	0.00	0.00	948.63	800.00	148.63
Webhosting Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	325.00	-325.00
<b>Total Booster Operating Expenses</b>	<b>\$ 2,429.78</b>	<b>\$ 1,590.00</b>	<b>\$ -839.78</b>	<b>\$ 60.29</b>	<b>\$ 110.00</b>	<b>\$ -49.71</b>	<b>\$ 0.00</b>	<b>\$ 485.00</b>	<b>\$ -485.00</b>	<b>\$ 2,490.07</b>	<b>\$ 3,975.00</b>	<b>\$ -1,484.93</b>
Celebration and Recruiting												
Band Banquet	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,000.00	-8,000.00
Senior Shirts	477.00	528.00	-51.00	0.00	0.00	0.00	0.00	0.00	0.00	477.00	528.00	-51.00
<b>Total Celebration and Recruiting</b>	<b>\$ 477.00</b>	<b>\$ 528.00</b>	<b>\$ -51.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 477.00</b>	<b>\$ 8,528.00</b>	<b>\$ -8,051.00</b>
Clinic Professional Services												
AMS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,800.00	-2,800.00
McAnally	0.00	2,000.00	-2,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00	-2,000.00

**Aledo Band Boosters**  
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Total Clinic Professional Services	\$ 0.00	\$ 2,000.00	\$ -2,000.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 4,800.00	\$ -4,800.00
Director Requests												
AHS Band Campus Fund	750.00	800.00	-50.00		200.00	-200.00		200.00	-200.00	750.00	2,200.00	-1,450.00
AHS Concert Tuxedos	12,931.02	12,931.00	0.02		0.00	0.00		0.00	0.00	12,931.02	12,931.00	0.02
AMS Band Campus Fund	3,840.00	3,850.00	-10.00		0.00	0.00		0.00	0.00	3,840.00	3,850.00	-10.00
Equipment / Instruments	0.00	0.00	0.00		0.00	0.00		0.00	0.00	0.00	31,779.00	-31,779.00
McAnally Band Campus Fund	2,240.00	2,240.00	0.00		0.00	0.00		0.00	0.00	2,240.00	2,240.00	0.00
<b>Total Director Requests</b>	<b>\$ 19,761.02</b>	<b>\$ 19,821.00</b>	<b>-\$ 59.98</b>	<b>\$ 0.00</b>	<b>\$ 200.00</b>	<b>-\$ 200.00</b>	<b>\$ 0.00</b>	<b>\$ 200.00</b>	<b>-\$ 200.00</b>	<b>\$ 19,761.02</b>	<b>\$ 53,000.00</b>	<b>-\$ 33,238.98</b>
Financial Aid												
College Scholarships	0.00	0.00	0.00		0.00	0.00		0.00	0.00	0.00	10,000.00	-10,000.00
Subsidy for Band Students-Pvt lessons	2,030.00	5,332.00	-3,302.00	500.00	1,333.00	-833.00		1,333.00	-1,333.00	2,530.00	12,000.00	-9,470.00
<b>Total Financial Aid</b>	<b>\$ 2,030.00</b>	<b>\$ 5,332.00</b>	<b>-\$ 3,302.00</b>	<b>\$ 500.00</b>	<b>\$ 1,333.00</b>	<b>-\$ 833.00</b>	<b>\$ 0.00</b>	<b>\$ 1,333.00</b>	<b>-\$ 1,333.00</b>	<b>\$ 2,530.00</b>	<b>\$ 22,000.00</b>	<b>-\$ 19,470.00</b>
PayPal Fees	328.30	0.00	328.30		0.00	0.00		0.00	0.00	328.30	0.00	328.30
QuickBooks CC Fees	325.77	0.00	325.77	19.95	19.95	19.95		19.95	19.95	365.67	0.00	365.67
<b>Total Expenses</b>	<b>\$ 25,351.87</b>	<b>\$ 29,271.00</b>	<b>-\$ 3,919.13</b>	<b>\$ 580.24</b>	<b>\$ 1,643.00</b>	<b>-\$ 1,062.76</b>	<b>\$ 19.95</b>	<b>\$ 2,018.00</b>	<b>-\$ 1,998.05</b>	<b>\$ 25,952.06</b>	<b>\$ 92,303.00</b>	<b>-\$ 66,350.94</b>
Net Operating Income	\$ -13,279.70	\$ -10,095.00	\$ -3,184.70	\$ -57.31	\$ -1,101.00	\$ 1,043.69	\$ 2,010.32	\$ 22,346.00	\$ -20,335.68	\$ 15,232.71	\$ 1,500.00	\$ 13,732.71
Other Expenses												
Bank Fee	20.00	0.00	20.00	5.00	5.00	5.00		5.00	5.00	30.00	0.00	30.00
Start Up for following year	0.00	0.00	0.00		0.00	0.00		0.00	0.00	0.00	1,500.00	-1,500.00
<b>Total Other Expenses</b>	<b>\$ 20.00</b>	<b>\$ 0.00</b>	<b>\$ 20.00</b>	<b>\$ 5.00</b>	<b>\$ 0.00</b>	<b>\$ 5.00</b>	<b>\$ 5.00</b>	<b>\$ 0.00</b>	<b>\$ 5.00</b>	<b>\$ 30.00</b>	<b>\$ 1,500.00</b>	<b>-\$ 1,470.00</b>
Net Other Income	\$ -20.00	\$ 0.00	\$ -20.00	\$ -5.00	\$ 0.00	\$ -5.00	\$ -5.00	\$ 0.00	\$ -5.00	\$ -30.00	\$ -1,500.00	\$ 1,470.00
<b>Net Income</b>	<b>\$ -13,259.70</b>	<b>\$ -10,095.00</b>	<b>\$ -3,164.70</b>	<b>\$ -62.31</b>	<b>\$ -1,101.00</b>	<b>\$ 1,038.69</b>	<b>\$ 2,005.32</b>	<b>\$ 22,346.00</b>	<b>-\$ 20,340.68</b>	<b>\$ 15,202.71</b>	<b>\$ 0.00</b>	<b>\$ 15,202.71</b>