



Aledo Band Booster Meeting Minutes – April 12th, 2021

Meeting was called to order by Nancy Bathurst at 6:31 PM.

20 were in attendance through our Zoom meeting.

President's Report – Nancy Bathurst – Nancy started the meeting off by saying thank you to everyone.

Also, stating “we have had nothing short of a miraculous year due to the Covid restrictions.

It is hard to find words that adequately express our thanks to our senior parents who will be leaving us after many years of supporting the band and volunteering as band boosters. This includes Tammy Martin, Stefanie Bunting and Kimberly Rossi. Thank you all for all you have done, she says know that my life is richer for having gotten to know you through this organization and your children.

In order to illustrate how amazing this year has been I would like to list some of our accomplishments:

- Moving to ZOOM meetings (with attendance as high as 40 people)
- A successful Fall membership drive
- A successful Summer merchandise sale
- SMART Music at McAnally and AMS
- Football game and pop-up shops that sold enough merchandise to exceed our budget
- Over \$6K in concession sales profits (actual sales where in excess of \$15K)
- Purchase of new tuxedos for the AHS bands
- Amazing year of fundraising despite COVID: Crockstar, Wreaths, Mulch, Thirty-one, Scentsy
- Inaugural year of Bearcat Band Bucks Sponsorship set up by LeeAnn Jones
- The highly successful outdoor Bid the Sound Auction Event
- Having in person school and getting to have a marching band!!

Thank you to all of our Board. The executive board met before tonight's meeting and accepted Kimberly Rossi's resignation as treasurer and accepted her replacement Daisy Mather-Hohman our new Treasurer. I would like to welcome Daisy to Aledo Band Boosters! She is the parent of a 7th grade band student. Thank you Daisy for stepping up to help!

Nominations for board positions for the 2021-2022 year are being sent out in an email with a link to a Google Form to complete your nomination or you can email Nancy Bathurst with your nomination. We will vote at our next month's meeting, the new Band Booster board members. Please see your email to nominate someone or yourself to a position on the Aledo Band Booster's Board. We are adding an Events Chair for this upcoming year.”

Secretary's Report - The minutes from last month were approved by a motion from Nancy Bathurst and seconded by Debbie Fritz.

Membership Report – Melinda White thanked everyone for their participation in the membership drive! It was a good year despite the Covid year issues.

Treasurer's Report – Nancy Bathurst gave the Treasurer's report starting out by explaining that the budget was set up with last year's numbers as targets, knowing that we were in for a tough year due to Covid. We aimed high to challenge ourselves to meet these targets. Nancy reviewed all of the totals highlighting the unexpected concession money from games that were not scheduled at our June meeting last summer to highlighting the profits from the auction exceeding our expectation by 121% raising over \$27,000. This was remarkable with the many changes that were needed for this year's auction to be successful. She also touched on the areas that Covid did effect with our abilities to raise funds. The mattress sale was one big fundraiser that we were not able to have due to the safety



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precautions needed for an indoor sale. All in all the changes did leave us with a shortfall of \$17,153.34 from our projected goals. We did reach 82% of our goals which is terrific! We do believe that we have enough money to cover our outstanding expenses for this year. The budget will be appended to this month's minutes. Daisy introduced herself telling us a bit of her background and saying how she wanted to help out the band in any way she is able.

Concessions Report – Jeff Streetman was totally surprised with this year's concessions opportunities. At the start of the year, he only expected to raise \$1700 but finishing out the year so far raising over \$6000. In addition to helping with the auction and the upcoming Jazz Night.

Fundraising Report - Tara Spieker started off thanking everyone who helped this year with all of our fundraising efforts and highlighting the auction as greatest success for this year. She thanked all who donated items and the directors that raised over \$9000 in the Pie in the Face. Ticket sales raised around \$4000 and the raffle raised \$1676.00. Our last fundraiser is the Thirty-one Fundraiser that ends on 4/18/21 and the Jar Wars. The Jars will be put out at the Jazz Night and Night at the Pops and then all will be counted. The group who raises the most money will win some cool prize.

Sponsorship Report – Tara Spieker reported for LeeAnn tonight to remember to support the businesses on the Aledo Band Bucks. Tara praised LeeAnn for the great foundation she set up in the Aledo Band Bucks program. Please continue to share the Facebook and Instagram postings.

Merchandise Report – Shelly Pritchard reported for Merchandise that most of the items are sold out of the closet. Mr. Albin and Mr. Paul invited Merchandise to sell what they have at the Jazz Block Party and Night at the Pops. There are still our Aledo Trailer hitches for sale. Shelly thanked all who volunteered to help man the tables at the various events.

Scholarship Report – Nancy is reporting about the scholarships. The applications went out to the students a week ago and they have until Friday to get those scholarship applications turned in. She described the process on how they are masked and numbered then reviewed and ranked. Nancy has a few people who will help review the scholarship applications. The final winners will be presented with their scholarships at the Band Banquet.

Campus Representatives Reports

McAnally – Jaedeanne Shaver – No Update.
AMS – Amy Carpenter - Nothing to report
AHS – Tammy Martin - Nothing to report

Planned Events – Mr. Albin stated that the Jazz Festival – 1st Annual Street Party has been approved and will be held outside in the U Drive in the back of the High School. Both Jazz 1 and Jazz 2 will be playing around 18-20 songs. The public seating would be in the grassy area or on the street. People can bring their own lawn chairs or blankets to sit on. They would like vendors to be set up on one side of the U and Food Trucks on the other side of the U. The concert would be between 5-8PM on May 1st. Eat Local – Shop Local – Enjoy Jazz Music

Directors' Reports

McAnally Report – Mr. Robinson

The sixth grade band kids are getting ready for their concert. They have solo contest on May 4th. They are also working on Smart Music assignments. They are working on setting up times to start recording for a festival. They will have end of year auditions. The Band Fair went well and most of the kids who registered showed up.

AMS Report – Mr. Qualls and Mr. Bosch



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The Middle School Band are planning on doing some recordings for some upcoming Festivals. These dates are around April 27th, 28th, and 29th. May 3rd is set for Solo Contest. May 7th is the target date for the Spring Concert. Only 1/3 of the kids have submitted their Solo Link. Make sure all Middle Schoolers are connected to Charms. The band has to be packed and out of the band hall by May 28th for the construction of the band hall. The things that will be needed for the summer will be moved to the McAnally Band Hall.

AHS Report – Mr. Paul

The High School Drumline played for the ribbon cutting for the new McAnally Middle School. Very exciting that we will have nice new Band Halls! It is a great time to see the Fine Arts being supported by our school district. This Friday, April 16th, is the Night of Percussion Concert starting at 6PM in the High School Auditorium. Dress rehearsal will start at 2PM. Family only can attend with limited seating being indoors by reservation only. Today, clinicians were at the school, Ms. Wine, Mr. Youngblood and Bobby Francis giving the band pointers on the upcoming contest. All 3 bands got a ton of help. Next week, Wind Band and Symphonic Band will go to contest on Wed. 4/21/21 and Thurs. 4/22/21 Wind Ensemble will go. Parents are not invited due to Covid precautions. Tri M Leadership applications were due last Friday and Leadership interviews and auditions will be held on Saturday 4/24/21. This is a great experience for their future. Spring concert will be happening, hopefully inside in the main gym or possibly in the auditorium as approved by the Administration. Also working on plans for the Night at The Pops. Mr. Paul sees concessions and merchandise tables being available for those two nights. Look for these updates in upcoming emails.

The Band Banquet has been approved and the tentative plans are going to be at the Botanical Gardens on May 21st outside, like Concerts in the Garden, put on by the Fort Worth Symphony. We will not be able to have food per the Aledo Administration covid precautions but the event will go on and be outside for everyone's safety. There are plans to have a dance. Mrs. Pennington is in the planning stages. The directors will be sending out emails regarding how to submit and upload pictures and college logos for the audio/visual presentation for the banquet. All are invited to go to Aledobands.com to upload pictures for the Banquet Presentation. There should be a separate button for the Senior pictures. We are all hoping this year will be a great send-off for our 2021 Seniors and to celebrate the 7 years of dedication to Music and Fine Arts!

Color Guard – Mr. Paul

Color Guard has done very well this Spring. Varsity advanced to the Semi Finals at the WGI contest and JV advanced to the Finals. Incredible Job! Mr. Paul is very proud of the things going on in our Color Guard program.

Fall

Look for upcoming emails for transitioning into the Fall Marching Show.

Fall Games are already updated on Charms. August 27th will be the Weatherford vs. Aledo game at Aledo which will be a big game! We are not planning to attend BOA Super Regionals in San Antonio next fall since it is now scheduled for the weekend after the State Contest. The upper classmen voted to end the Marching season at the State Contest.

Mr. Moore -

Drum Majors for the Fall Season are Daniel Lasater, Amy Olazaran and Emma Bathurst. 11 people went through the Drum Major process.

Mr. Qualls shouted out a Big Thank You for all of the work Mr. Streetman put into Bond Committee which is making it possible for all of the new and updated school campuses, including the AMS Band Hall. Making sure the band and fine arts programs are being taken care of during the AISD expansions.

Jeff Streetman moved to close the meeting and Nancy Bathurst seconded. The meeting was adjourned at 7:56 PM.

Aledo Band Boosters
Budget vs. Actuals: FY2021 (Sept 2020 - Aug 2021) - FY21 P&L
September 2020 - August 2021

	Mar 2021				Apr 2021				Total			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
Income												
Business Sponsorships		0.00	0.00			0.00	0.00		1,300.00	3,500.00	-2,200.00	37.14%
Bearcat Band Bucks		182.00	-182.00	0.00%		182.00	-182.00	0.00%	2,111.43	2,000.00	111.43	105.57%
Total Business Sponsorships	\$ 0.00	\$ 182.00	-\$ 182.00	0.00%	\$ 0.00	\$ 182.00	-\$ 182.00	0.00%	\$ 3,411.43	\$ 5,500.00	-\$ 2,088.57	62.03%
Concessions			0.00				0.00		0.00	0.00	0.00	
Games		0.00	0.00		6,037.25	0.00	6,037.25		6,037.25	1,700.00	4,337.25	355.13%
Total Concessions	\$ 0.00	\$ 0.00	\$ 0.00		\$ 6,037.25	\$ 0.00	\$ 6,037.25		\$ 6,037.25	\$ 1,700.00	\$ 4,337.25	355.13%
Events			0.00				0.00		0.00	0.00	0.00	
Aledo Band Stand		0.00	0.00			0.00	0.00		0.00	1,100.00	-1,100.00	0.00%
Auction Concert & Dinner	17,504.07	0.00	17,504.07		9,722.89	0.00	9,722.89		27,226.96	22,482.00	4,744.96	121.11%
Car Show		0.00	0.00			1,100.00	-1,100.00	0.00%	0.00	1,100.00	-1,100.00	0.00%
Holiday Live / Pancake Supper Night		0.00	0.00			0.00	0.00		0.00	1,100.00	-1,100.00	0.00%
Meet The Band		0.00	0.00			0.00	0.00		285.00	1,100.00	-815.00	25.91%
Swing Dance		0.00	0.00			0.00	0.00		0.00	6,600.00	-6,600.00	0.00%
Total Events	\$ 17,504.07	\$ 0.00	\$ 17,504.07		\$ 9,722.89	\$ 1,100.00	\$ 8,622.89	883.90%	\$ 27,511.96	\$ 33,482.00	-\$ 5,970.04	82.17%
Fundraisers			0.00				0.00		0.00	0.00	0.00	
Crockstar Dinner club		0.00	0.00			0.00	0.00		1,370.70	1,100.00	270.70	124.61%
Evergreen sales	-6,672.46	0.00	-6,672.46			0.00	0.00		-2,464.78	5,000.00	-7,464.78	-49.30%
JarWars		0.00	0.00			0.00	0.00		0.00	550.00	-550.00	0.00%
Mattress		0.00	0.00			7,700.00	-7,700.00	0.00%	0.00	7,700.00	-7,700.00	0.00%
Mulch Fundraiser	104.73	0.00	104.73		-3,856.85	10,000.00	-13,856.85	-38.57%	4,065.44	10,000.00	-5,934.56	40.65%
Other			0.00				0.00		40.00	0.00	40.00	
Restaurants		0.00	0.00			0.00	0.00		0.00	1,100.00	-1,100.00	0.00%
Scentsy Fundraiser		0.00	0.00			0.00	0.00		565.00	512.00	53.00	110.35%
thirty one fundraiser		0.00	0.00			0.00	0.00		175.00	498.00	-323.00	35.14%
Total Fundraisers	-\$ 6,567.73	\$ 0.00	-\$ 6,567.73		-\$ 3,856.85	\$ 17,700.00	-\$ 21,556.85	-21.79%	\$ 3,751.36	\$ 26,460.00	-\$ 22,708.64	14.18%
Income - Other			0.00				0.00		0.00	0.00	0.00	
Interest Income	0.48		0.48				0.00		12.82	0.00	12.82	
Total Income - Other	\$ 0.48	\$ 0.00	\$ 0.48		\$ 0.00	\$ 0.00	\$ 0.00		\$ 12.82	\$ 0.00	\$ 12.82	
Marching Contest			0.00				0.00		32.00	0.00	32.00	
Membership 2020-2021		0.00	0.00			0.00	0.00		5,240.96	7,000.00	-1,759.04	74.87%
Merchandise			0.00				0.00		0.00	0.00	0.00	
Meet The Band - Merch			0.00				0.00		2,018.75	0.00	2,018.75	

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Merchandise Income - Game Sales		0.00	0.00			0.00	0.00		2,689.79	1,800.00	889.79	149.43%
Merchandise Income -Summer Pre-Sale		0.00	0.00			0.00	0.00		3,082.00	3,000.00	82.00	102.73%
Winter Gear & Ornament Sale		0.00	0.00			0.00	0.00		927.00	1,500.00	-573.00	61.80%
Total Merchandise	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00		\$ 8,717.54	\$ 6,300.00	\$ 2,417.54	138.37%
QuickBooks Payments Sales	7,082.02		7,082.02				0.00		8,155.02	0.00	8,155.02	
Rebates and Donations			0.00				0.00		0.00	0.00	0.00	
Amazon Smile		0.00	0.00			0.00	0.00		85.80	100.00	-14.20	85.80%
Donations		0.00	0.00		104.00	0.00	104.00		479.00	250.00	229.00	191.60%
Scrip Rebates		0.00	0.00			0.00	0.00		253.50	80.00	173.50	316.88%
Total Rebates and Donations	\$ 0.00	\$ 0.00	\$ 0.00		\$ 104.00	\$ 0.00	\$ 104.00		\$ 818.30	\$ 430.00	\$ 388.30	190.30%
Unapplied Cash Payment Income	30.00	0.00	30.00			0.00	0.00		12,961.02	12,931.00	30.02	100.23%
Total Income	\$ 18,048.84	\$ 182.00	\$ 17,866.84	9916.95%	\$ 12,007.29	\$ 18,982.00	-\$ 6,974.71	63.26%	\$ 76,649.66	\$ 93,803.00	-\$ 17,153.34	81.71%
Gross Profit	\$ 18,048.84	\$ 182.00	\$ 17,866.84	9916.95%	\$ 12,007.29	\$ 18,982.00	-\$ 6,974.71	63.26%	\$ 76,649.66	\$ 93,803.00	-\$ 17,153.34	81.71%
Expenses												
Booster Operating Expenses	5.00		5.00		5.00		5.00		40.00	0.00	40.00	
Accounting		0.00	0.00			0.00	0.00		130.00	800.00	-670.00	16.25%
Credit Card Monthly Fee	428.58	55.00	373.58	779.24%	19.95	55.00	-35.05	36.27%	815.65	600.00	215.65	135.94%
Discretionary		0.00	0.00			0.00	0.00		0.00	50.00	-50.00	0.00%
Office Supplies		0.00	0.00			0.00	0.00		0.00	50.00	-50.00	0.00%
PayPal Fees		55.00	-55.00	0.00%		55.00	-55.00	0.00%	648.43	600.00	48.43	108.07%
PO Box Rental		0.00	0.00		66.00	0.00	66.00		66.00	75.00	-9.00	88.00%
QuickBooks Acctng Monthly Fee			0.00		19.95		19.95		867.33	0.00	867.33	
Sr. Gifts/Flowers		0.00	0.00			0.00	0.00		242.48	300.00	-57.52	80.83%
Tax Prep		0.00	0.00		500.00	0.00	500.00		500.00	375.00	125.00	133.33%
TX Sales Tax		0.00	0.00			0.00	0.00		948.63	800.00	148.63	118.58%
Webhosting Expense		0.00	0.00			0.00	0.00		0.00	325.00	-325.00	0.00%
Total Booster Operating Expenses	\$ 433.58	\$ 110.00	\$ 323.58	394.16%	\$ 610.90	\$ 110.00	\$ 500.90	555.36%	\$ 4,258.52	\$ 3,975.00	\$ 283.52	107.13%
Celebration and Recruiting			0.00				0.00		0.00	0.00	0.00	
Band Banquet		0.00	0.00			8,000.00	-8,000.00	0.00%	0.00	8,000.00	-8,000.00	0.00%
Senior Shirts		0.00	0.00			0.00	0.00		477.00	528.00	-51.00	90.34%
Total Celebration and Recruiting	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 8,000.00	-\$ 8,000.00	0.00%	\$ 477.00	\$ 8,528.00	-\$ 8,051.00	5.59%
Clinic Professional Services			0.00				0.00		0.00	0.00	0.00	
AMS		0.00	0.00			0.00	0.00		0.00	2,800.00	-2,800.00	0.00%

Aledo Band Boosters
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McAnally		0.00	0.00		2,944.00	0.00	2,944.00		2,944.00	2,000.00	944.00	147.20%
Total Clinic Professional Services	\$ 0.00	\$ 0.00	\$ 0.00		\$ 2,944.00	\$ 0.00	\$ 2,944.00		\$ 2,944.00	\$ 4,800.00	-\$ 1,856.00	61.33%
Director Requests				0.00				0.00	0.00	0.00	0.00	
AHS Band Campus Fund		200.00	-200.00	0.00%		200.00	-200.00	0.00%	750.00	2,200.00	-1,450.00	34.09%
AHS Concert Tuxedos		0.00	0.00			0.00	0.00		12,931.02	12,931.00	0.02	100.00%
AMS Band Campus Fund		0.00	0.00			0.00	0.00		3,840.00	3,850.00	-10.00	99.74%
Equipment / Instruments		0.00	0.00			0.00	0.00		0.00	31,779.00	-31,779.00	0.00%
McAnally Band Campus Fund		0.00	0.00			0.00	0.00		2,240.00	2,240.00	0.00	100.00%
Total Director Requests	\$ 0.00	\$ 200.00	-\$ 200.00	0.00%	\$ 0.00	\$ 200.00	-\$ 200.00	0.00%	\$ 19,761.02	\$ 53,000.00	-\$ 33,238.98	37.28%
Financial Aid				0.00				0.00	0.00	0.00	0.00	
College Scholarships		0.00	0.00			0.00	0.00		0.00	10,000.00	-10,000.00	0.00%
Subsidy for Band Students-Pvt lessons	930.00	1,333.00	-403.00	69.77%	890.00	1,333.00	-443.00	66.77%	4,350.00	12,000.00	-7,650.00	36.25%
Total Financial Aid	\$ 930.00	\$ 1,333.00	-\$ 403.00	69.77%	\$ 890.00	\$ 1,333.00	-\$ 443.00	66.77%	\$ 4,350.00	\$ 22,000.00	-\$ 17,650.00	19.77%
Total Expenses	\$ 1,363.58	\$ 1,643.00	-\$ 279.42	82.99%	\$ 4,444.90	\$ 9,643.00	-\$ 5,198.10	46.09%	\$ 31,790.54	\$ 92,303.00	-\$ 60,512.46	34.44%
Net Operating Income	\$ 16,685.26	-\$ 1,461.00	\$ 18,146.26	-1142.04%	\$ 7,562.39	\$ 9,339.00	-\$ 1,776.61	80.98%	\$ 44,859.12	\$ 1,500.00	\$ 43,359.12	2990.61%
Other Expenses												
Start Up for following year		0.00	0.00			0.00	0.00		0.00	1,500.00	-1,500.00	0.00%
Total Other Expenses	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 1,500.00	-\$ 1,500.00	0.00%
Net Other Income	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	-\$ 1,500.00	\$ 1,500.00	0.00%
Net Income	\$ 16,685.26	-\$ 1,461.00	\$ 18,146.26	-1142.04%	\$ 7,562.39	\$ 9,339.00	-\$ 1,776.61	80.98%	\$ 44,859.12	\$ 0.00	\$ 44,859.12	

Note: Net Income Available as of 4/11/21 \$44,859.12 is not enough to cover remaining expenses of \$60,512.46; difference is **-\$15,653.00**. 2019-2020 FY remaining Funds of **\$14,264.55** can be used if needed.